

News Release For Immediate Release

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HB McClure Company Announces Promotions and New Hires Five Employee-Owners and One New Hire Take New Positions within Growing Company

HARRISBURG, PA, September 9, 2014 - HB McClure Company, the mid-state's leading mechanical contractor in its 100^{th} year of operation, announces the following promotions. All promotions are for employee-owners, as HB McClure became an ESOP in 2010.

Vicki Kann, currently HB McClure's office manager, will now manage the company's Gold Shield Maintenance Agreement program. Vicki has been employed by HB McClure for 16 years and has been an integral part of the company's current success in the Residential Service group. "Vicki is well known for her dedication and enthusiasm," said Jeri Donadee, Vice President, Sales and Marketing. "We are confident that she will advance the values of the company's maintenance agreement program."

Residential New Construction will be managed by **Todd Johns**. Todd has been a dedicated employee for 20 years and brings an extensive background and experience to this position. Todd began his HB McClure career as a PHVAC installation apprentice, joining the office staff 7 years ago. "Todd has been providing complete job PHVAC system designs, handles builder accounts and supports the estimating team with professionalism and great attention to detail," said Jeri Donadee.

John Collins, who is both BPI and Resnet certified as an energy auditor, will now manage the Home Performance side of our business. John has been part of the HB McClure family for 12 years, starting in the warehouse, expressing interest in and moving to the Residential Service department. From there John trained and became a very proficient lead service technician which then led him into his current position as Resident Certified Energy Consultant. "Since taking on this position John has gained an immense and vast knowledge of this industry and holds some pretty impressive accolades which no doubt positions us very well in our marketplace," added Donadee. "With the potential code changes and the public awareness of energy efficiency, John's expertise, attention to detail and ability to articulate his knowledge is enormously beneficial to homeowners seeking to improve comfort and reduce costs."

Dave Bellis is moving to a quality control / warranty management position from commercial service account manager position, with the goal of providing timely problem resolution when necessary. His position will be working deeply within construction and service as a combined position. "We're always seeking to resolve issues – when we can't prevent them – as quickly as possible," said Donadee. "Dave's new position elevates the performance of our commercial service division."

Randy Montag is hired as new client manager in commercial service, taking over Dave Bellis' spot. "Along with Randy's client management role he will be in charge of our water treatment programs as Jeff Line retires at the end of September," shared Donadee. "Randy will also further develop generator service programs within commercial divisions."

Finally, **Adam Smith** has been promoted to Sales Manager of the Commercial Service Group from commercial service account manager position. Adam has excelled in developing sales processes as well as establishing methods to track HB McClure's sales efforts.

HB McClure provides heating/cooling installation and service, plumbing service, duct cleaning, propane delivery and more to homeowners and businesses throughout Central PA including, but not limited to Camp Hill, Carlisle, Dillsburg, Enola, Harrisburg, Hershey, Hummelstown, Mechanicsburg, New Cumberland, and York.



Vicki Kann



Todd Jones



John Collins



Dave Bellis



Randy Montag



Adam Smith