

A Letter from the Management Team

Happy Days

1914
TRUST-QUALITY-VALUE
2014

Thank you for your patronage. This year, as we continue to celebrate our 100 year anniversary, we look back over past milestones and achievements. Maintaining a historical perspective is important to keep us grounded in our core belief of delivering 'Trust, Quality and Value.'

Our success over the past 100 years has been the product of forward-thinking. The employee-owners of HB McClure are constantly looking to grow our business and improve upon the products and services we offer. You can be assured that we will continue to offer the most current and innovative home comfort products available.

In addition, we are deploying E-Tablets to some field and office staff to improve communications and to provide the most prompt and professional service in our marketplace. Plus, we are in the process of adding enhancements to our website. We encourage you to visit www.hbmccclure.com to see all the improvements.

As we progress into our next 100 years of service, you can count HB McClure to keep your family safe and comfortable.

Warmly,

Robert McClure and Bob Whalen



Robert McClure and Bob Whalen

Back-up Generators

Q: Why might I need a back-up generator?

A: Ensure comfort during extended power outages, and prevent expensive losses for your home and family. Protect your refrigerator/freezer, heating/cooling system, well pumps, sump pumps, and lights during power losses or if you've experienced the lack of back-up power during storms.

Q: What solutions are available?

A: HB McClure is a certified residential back-up generator installer that can help you identify which system will best meet your needs, and then safely install your new system. We offer Honeywell 10KW, 15KW, or 20KW.



Call today for a free estimate
717-232-4328

Customer Comments

// I had a great experience from start to finish. My old oil furnace was due for replacement. The salesmen gave me options for new oil and new propane equipment. I decided on a propane unit. HB McClure removed the old unit and oil tank and installed the new propane tank and water heater. Everything went well. The installers were courteous, professional and cleaned up after themselves. //

Alice R., York Springs



// My heating system had to fail on the coldest days of the year! I woke up and my home was 41 degrees. Chilly!

Lloyd, the service technician, was prompt, friendly and got right to work. In less than 5 minutes he determined the problem. And, he had the replacement part! In another 15 minutes, the unit was repaired and switched on with real heat coming out of my vents! Voila! One happy homeowner!!



Plus, as a gold shield service customer, I saved nearly \$100!!

Bottom line: my immediate need was met, on a very difficult and busy day for HVAC folks. **I highly recommend them!! //**

Chris B., Harrisburg

Angie's list



NO HEAT Emergency Checklist

Please use these suggestions to help troubleshoot your no heat issues:

- ✓ Is your emergency switch on?
- ✓ Is there enough fuel in your tank?
- ✓ Is the thermostat setting above the current room temperature?
- ✓ If your thermometer is electronic, are the batteries dead?
- ✓ For gas or propane furnaces, are the PVC flue inlet and exhaust vent terminations free of leaves or snow?
- ✓ Turn the main power switch off and wait a few seconds, press the RED reset button on the safety control one time only.
- ✓ Check the fuse boxes for blown fuses or the circuit panel for tripped circuits.
- ✓ Check burner switches – be sure they are in the “on” position (there is typically one near the burner and usually one at the top of the basement stairs)
- ✓ **If you are still without heat, call us!
In an emergency call 717-232-4328
for immediate HVAC service.**

**More trouble shooting advice available:
www.hbmclure.com/noheat**

Clip this checklist and place it near your furnace for a handy guide to reference if you experience a no heat situation.

H.B. Smart: Energy Saving Tips



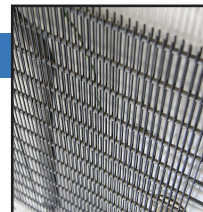
Not-Quite-As-Hot Water

Set your water heater to 120 degrees to lower your water heating costs.

Save \$12-\$30 annually for each 10 degrees Fahrenheit you reduce your water heater temperature.

Clean is Cool!

Vacuum your refrigerator coils (underneath and in the back) once a year. They work best when they are clean and not obstructed – dissipating heat instead of sucking electricity.



Increasing R-factors is R-right!

Insulate floors and ceilings to save money and increase comfort. A minimum of an R-30 to R-38 insulation in the attic and R19 insulation in the sub-floor is recommended.

Contact us for an energy audit to determine what solution is best for your home.



Upgrade and Save!

Updating to energy efficient appliances like Lennox heating systems can save you up to 25% per year on energy usage; Energy Star refrigerators use 20% less energy, and Energy Star dishwashers use 10% less energy and 18% less water.



Look to Reliable, Versatile, Available Propane

Propane is fast becoming the smart choice to create exceptional residential lifestyles in areas not serviced by natural gas mains. That's because **propane is a clean, safe, and reliable energy source** that delivers cozy heat, chef-quality cooking, and convenient outdoor entertaining. For homeowners who value flexibility and freedom, propane is an excellent energy choice.

With propane, homeowners don't have to trade quality of location for quality of living. They can have all the amenities of a suburban home in a rural or urban area. For example, propane furnaces can last longer and heat more evenly than electric heat pumps. And propane high-efficiency water heaters can supply hot water at a fraction of the cost of comparable electric units. Propane is a premium energy source for indoor cooking and clothes drying and a variety of outdoor living conveniences.

When other power sources fail, a propane generator can keep your house operating without interruption.

This website offers more detailed information on how you can use propane in your home:
www.propane.com/residential/living-off-the-grid/.

Qualified technicians are available to install underground or above-ground propane storage tanks and safely run all connections to household appliances. No matter where you live, you can find a steady supply of clean, efficient propane close to home.

Article content from Propane
Education & Research Council:
www.propane.com

*A reliable, safe, versatile source
that offers flexibility and freedom*



Save with these specials from H.B. McClure

Go to www.hbmclure.com or call for details

h.b. mcclure company Employee Owned
Trust, Quality, Value... since 1914



Up To \$1700 Rebate on Qualifying Purchases of Lennox Equipment

Offer valid for residential work within our delivery area. Prior sales and new construction projects excluded. Coupon must be presented at time of payment and may not be combined with other offers. Coupon expires 11/15/14.

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Propane Offer

Sign up for Propane before 10/31/14

- Free Rental Tank Installation
- Free 1st year tank rental and leak detection
- Up to \$300 discount on Purchased Tanks
- Save \$0.06/gallon with SmartPay program

Prior sales excluded, limitations apply, please call for details

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6-months No Interest Financing on Qualifying Purchases

Offer valid for residential work within our delivery area. Prior sales and new construction projects excluded. Coupon must be presented at time of payment and may not be combined with other offers. Coupon expires 11/15/14.

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Home Comfort Assessment

FALL
SPECIAL
\$199
(Regularly \$275)

- Identify areas to increase comfort, improve indoor air quality, reduce fuel consumption
- Home negative pressure test
 - Thermal camera imaging
 - Duct performance testing

Offer valid for residential work within our delivery area. Prior sales and new construction projects excluded, for single system homes less than 3,000 sq/ft. Coupon must be presented at time of payment and may not be combined with other offers. Coupon expires 11/15/14.



One Click Service & Fuel Orders

Visit our new and improved website: hbmclure.com! The new site offers a lot of great features and functionality to make your life easier.

New Features:

- Order fuel online
- Request a service call online
- Make online payments
- Promotions & Coupons
- Tips & News updates

Visit hbmclure.com today!

Word Search Puzzle

Enjoy this word search with family and friends! Circle the letters individually of each word you find. Some letters appear in more than one word. When all the words have been found a bonus word (seven letters) is formed from the unused letters starting at the top left, and going left to right, top to bottom.

Air
Blog
Certified
Cooling
Efficient
Energy Audit
Expert
Features
Fuel
Generator
Heating
Insulate
Knowledgeable
News
Plumbing
Powered
Propane
Quality
Safety
Savings
Test
Thermostat
Trust
Value

E	T	A	L	U	S	N	I	N	E	W	S	T
C	E	R	T	I	F	I	E	D	N	D	H	S
C	H	G	O	T	R	I	A	G	E	E	P	E
G	E	N	E	R	A	T	O	R	R	S	R	T
N	A	I	X	U	U	L	E	M	G	E	O	N
I	T	B	P	S	B	W	O	N	Y	U	P	E
L	I	M	E	T	O	S	I	F	A	L	A	I
O	N	U	R	P	T	V	P	U	U	A	N	C
O	G	L	T	A	A	O	N	E	D	V	E	I
C	S	P	T	S	Q	U	A	L	I	T	Y	F
Y	T	E	F	A	S	E	R	U	T	A	E	F
K	N	O	W	L	E	D	G	E	A	B	L	E

Bonus Word: _____

Home Comfort Assessments

Q: Why should I consider a Home Comfort Assessment?

A: Many of our clients have hired us to perform this analysis, as recommended by the Department of Energy, to determine the effectiveness of their home insulation envelope and ductwork system performance. This diagnostic testing will identify areas in your home where corrective measures can be taken to increase comfort, improve indoor air quality, and lower your utility bills.

This in-depth investigative evaluation usually takes 2 to 3 hours to complete. We perform a blower-door test on the home, use our thermal imaging camera, and also test your duct systems' static pressure performance.

We pinpoint problem areas and offer corrective solutions to improve temperature, humidity, air quality, and overall comfort within the home.



Winter Preparation Special
\$199 Home Comfort Assessment

(Regularly \$275) for homes up to 3,000 sq/ft, served by a single heating/cooling system.

For more information call 717-232-4328 or visit:

www.hbmclure.com/saveenergy

www.hbmclure.com/energydoc



Trust, Quality, Value... since 1914

Main Office Address:

600 South 17th Street, Harrisburg, PA 17104

Harrisburg 717-232-4328

Carlisle 717-243-9011

Hershey 717-534-2661

York 717-845-4328

www.hbmclure.com

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*Thanks to our customers for voting us
#1 in Susquehanna Style magazine!*

In This Cooling Issue 2014:

- President's Message
- Back-up Generators
- Customer Testimonials
- No-Heat Emergency Checklist
- Energy Saving Tips
- Living Off the Grid with Propane
- Coupon Specials
- New Online Features
- Word Search
- Home Comfort Assessments

H.B. MCCLURE SAVINGS INSIDE!

6-months No Interest Financing

on Qualifying Purchases



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